

# Short Environmental Assessment Form

## Part 1 - Project Information

### Instructions for Completing

**Part 1 – Project Information.** The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

<b>Part 1 – Project and Sponsor Information</b>			
<b>Wildwood Programs, Inc.</b>			
Name of Action or Project: Administration Building renovation and refinance			
Project Location (describe, and attach a location map): 1190 Troy Schenectady Road, Latham, NY 12110			
Brief Description of Proposed Action: Refinancing of Albany County IDA Series 2006K-1 Special Needs Facilities Pooled Program Tax-exempt bonds and financing of current renovations of building.			
Name of Applicant or Sponsor: Nelson VanDenburgh, Jr.		Telephone: 518-836-2330	
Address: 2995 Curry Road Extension		E-Mail: <a href="mailto:nvandenburgh@wildwoodprograms.org">nvandenburgh@wildwoodprograms.org</a>	
City/PO: Schenectady		State: NY	Zip Code: 12303
1. Does the proposed action only involve the legislative adoption of a plan, local law, ordinance, administrative rule, or regulation? If Yes, attach a narrative description of the intent of the proposed action and the environmental resources that may be affected in the municipality and proceed to Part 2. If no, continue to question 2.		NO	YES
		<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Does the proposed action require a permit, approval or funding from any other government Agency? If Yes, list agency(s) name and permit or approval:		NO	YES
		<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. a. Total acreage of the site of the proposed action? _____		1/4 acres	
b. Total acreage to be physically disturbed? _____		1/4 acres	
c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor? _____		1/4 acres	
4. Check all land uses that occur on, are adjoining or near the proposed action:			
5. <input type="checkbox"/> Urban <input type="checkbox"/> Rural (non-agriculture) <input type="checkbox"/> Industrial <input checked="" type="checkbox"/> Commercial <input type="checkbox"/> Residential (suburban)			
<input type="checkbox"/> Forest <input type="checkbox"/> Agriculture <input type="checkbox"/> Aquatic <input type="checkbox"/> Other(Specify):			
<input type="checkbox"/> Parkland			

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Consistent with the adopted comprehensive plan?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?	NO	YES	
	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Area?	NO	YES	
If Yes, identify: _____	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?	NO	YES	
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
b. Are public transportation services available at or near the site of the proposed action?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
c. Are any pedestrian accommodations or bicycle routes available on or near the site of the proposed action?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
9. Does the proposed action meet or exceed the state energy code requirements?	NO	YES	
If the proposed action will exceed requirements, describe design features and technologies: _____ _____	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
10. Will the proposed action connect to an existing public/private water supply?	NO	YES	
If No, describe method for providing potable water: _____ _____	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
11. Will the proposed action connect to existing wastewater utilities?	NO	YES	
If No, describe method for providing wastewater treatment: _____ _____	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
12. a. Does the project site contain, or is it substantially contiguous to, a building, archaeological site, or district which is listed on the National or State Register of Historic Places, or that has been determined by the Commissioner of the NYS Office of Parks, Recreation and Historic Preservation to be eligible for listing on the State Register of Historic Places?	NO	YES	
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
b. Is the project site, or any portion of it, located in or adjacent to an area designated as sensitive for archaeological sites on the NY State Historic Preservation Office (SHPO) archaeological site inventory?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	NO	YES	
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres: _____ _____ _____			

14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check all that apply: <input type="checkbox"/> Shoreline <input type="checkbox"/> Forest <input type="checkbox"/> Agricultural/grasslands <input type="checkbox"/> Early mid-successional <input type="checkbox"/> Wetland <input type="checkbox"/> Urban <input checked="" type="checkbox"/> Suburban		
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed by the State or Federal government as threatened or endangered?	NO	YES
	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16. Is the project site located in the 100-year flood plan?	NO	YES
	<input checked="" type="checkbox"/>	<input type="checkbox"/>
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes,	NO	YES
a. Will storm water discharges flow to adjacent properties?	<input type="checkbox"/>	<input type="checkbox"/>
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)?	<input type="checkbox"/>	<input type="checkbox"/>
If Yes, briefly describe: _____ _____		
18. Does the proposed action include construction or other activities that would result in the impoundment of water or other liquids (e.g., retention pond, waste lagoon, dam)? If Yes, explain the purpose and size of the impoundment: _____ _____	NO	YES
	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility? If Yes, describe: _____ _____	NO	YES
	<input checked="" type="checkbox"/>	<input type="checkbox"/>
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste? If Yes, describe: _____ _____	NO	YES
	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE BEST OF MY KNOWLEDGE</b> Applicant/sponsor/name: <u>Nelson Vandenburg</u> Date: <u>9/30/19</u> Signature: <u><i>Nelson Vandenburg</i></u> Title: <u>Chief Financial Officer</u>		

**ALBANY COUNTY CAPITAL RESOURCE CORPORATION**

**APPLICATION**

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IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for financing and other assistance from the Albany County Capital Resource Corporation. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Corporation.  
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TO: ALBANY COUNTY CAPITAL RESOURCE CORPORATION  
112 State Street; Room 740  
Albany, New York 12207

This application by applicant respectfully states:

APPLICANT: Wildwood Programs, Inc.

APPLICANT'S ADDRESS: \_\_\_ 2995 Curry Road Extension

CITY: \_\_Schenectady\_\_\_\_\_ STATE: \_\_NY\_\_\_\_\_ ZIP CODE: 12303

PHONE NO.: 518-836-2330 FAXNO.: \_\_\_\_\_ E-MAIL:  
nvandenburgh@wildwoodprograms.org

NAME OF PERSON(S) AUTHORIZED TO SPEAK FOR APPLICANT WITH RESPECT TO THIS APPLICATION: Nelson VanDenburgh, Jr., CFO

IF APPLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE THE FOLLOWING:

NAME OF ATTORNEY: Robert Wakeman

ATTORNEY'S ADDRESS: 80 State Street, Ste 900

CITY: \_\_Albany\_\_\_\_\_ STATE: \_\_NY\_\_\_\_\_ ZIP CODE: 12207

PHONE NO.: 518-788-9405 FAX NO.: \_\_\_\_\_ E-MAIL: rwakeman@cullenanddykman.com

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NOTE: PLEASE READ THE INSTRUCTIONS ON PAGE 2 HEREOF BEFORE FILLING OUT THIS FORM.  
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## INSTRUCTIONS

1. The Corporation will not approve any application unless, in the judgment of the Corporation, said application and the summary contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
2. Fill in all blanks, using “none” or “not applicable” or “N/A” where the question is not appropriate to the project which is the subject of this application (the “Project”).
3. If an estimate is given as the answer to a question, put “(est)” after the figure or answer which is estimated.
4. If more space is needed to answer any specific question, attach a separate sheet.
5. When completed, return eight (8) copies of this application to the Corporation at the address indicated on the first page of this application.
6. The Corporation will not give final approval to this application until the Corporation receives a completed environmental assessment form concerning the Project which is the subject of this application.
7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Corporation (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant’s competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
8. The applicant will be required to pay to the Corporation all actual costs incurred in connection with this application and the Project contemplated herein (to the extent such expenses are not paid out of the proceeds of the Corporation’s bonds issued or grants made to finance the project). The applicant will also be expected to pay all costs incurred by general counsel and bond counsel to the Corporation. The costs incurred by the Corporation, including the Corporation’s general counsel and bond counsel, may be considered as a part of the project and included as a part of the resultant bond issue or grant.
9. The Corporation has established an application fee of One Thousand Five Hundred Dollars (\$1,500) to cover the anticipated costs of the Corporation in processing this application. A check or money order made payable to the Corporation must accompany each application. **THIS APPLICATION WILL NOT BE ACCEPTED BY THE CORPORATION UNLESS ACCOMPANIED BY THE APPLICATION FEE.**

10. The Corporation has also established an administrative fee equal to one percent (1%) of the aggregate principal amount of the bonds to be issued by the Corporation. The Corporation has also established an administrative fee for the issuance of refunding bonds for Corporation Bond Transactions. The formula for the calculation of the administrative fee for the issuance of refunding bonds is outlined in the Corporation's Policy Manual. The Corporation will charge a separate fee for any grants or other financial assistance provided by the Corporation, and the amount of such fee shall be determined by the Corporation. THESE FEES ARE PAYABLE ON THE CLOSING DATE.

FOR CORPORATION USE ONLY

1. Project Number	
2. Date application Received by Corporation	, 20
3. Date application referred to attorney for review	, 20
4. Date copy of application mailed to members	, 20
5. Date notice of Corporation meeting on application posted	, 20
6. Date notice of Corporation meeting on application mailed	, 20
7. Date of Corporation meeting on application	, 20
8. Date Corporation conditionally approved application	, 20
9. Date scheduled for public hearing	, 20
10. Date Environmental Assessment Form ("EAF") received	, 20
11. Date Corporation completed environmental review	, 20
12. Date of final approval of application	, 20

SUMMARY OF PROJECT

Applicant: Wildwood Programs, Inc.

Contact Person: Nelson VanDenburgh, CFO

Phone Number: 518-836-2330

Occupant: Wildwood Programs, Inc.

Project Location: 1190 Troy Schenectady Rd., Latham, NY 12110

Approximate Size of Project Site: 32,670 Sq. Ft. building

Description of Project: Refinancing of Albany County IDA Series 2006K-1 Special Needs Facilities Pool Bonds to lower interest rate and financing of renovations to this administration building.

Type of Project:  Manufacturing  Warehouse/Distribution  Commercial  Not-For-Profit

Other-Specify Administration offices and staff training space for 501c3 organization that provides services to individuals with intellectual and developmental disabilities (IDD) and their families.

Employment Impact: Existing Jobs 195

New Jobs 30

Project Cost: \$ net bond payoff \$1,418,000 (est) plus new money for renovations \$900,000 \_\_\_\_\_

Type of Financing:  Tax-Exempt  Taxable  Straight Lease  Grant

Amount of Bonds or Grants Requested: \$ Tax-exempt \$2,635,000 (est) Taxable \$175,000 (est) \_\_\_\_\_

Estimated Value of Tax-Exemptions:

N.Y.S. Sales and Compensating Use Tax: \$ N/A \_\_\_\_\_  
Mortgage Recording Taxes: \$ 35,125 \_\_\_\_\_  
Other (please specify): \$ N/A \_\_\_\_\_



I. INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER, THE "COMPANY").

A. Identity of Company:

1. Company Name: Wildwood Programs, Inc.

Present Address: 2995 Curry Road Extension, Schenectady, NY

Zip Code: 12303

Employer's ID No.: 22-2132752

2. If the Company differs from the Applicant, give details of relationship:

3. Indicate type of business organization of Company:

a.  Corporation (If so, incorporated in what country? USA  
What State?  New York  Date Incorporated? 8/6/1975 Type of  
Corporation? not-for-profit Authorized to do business in  
New York? Yes ; No .

b.  Partnership (if so, indicate type of partnership \_\_\_\_\_,  
Number of general partners \_\_\_\_\_, Number of limited partners \_\_\_\_\_).

c.  Limited liability company,  
Date created? \_\_\_\_\_.

d.  Sole proprietorship

4. Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and relationship:  
Wildwood Foundation is an affiliate which supports Wildwood Programs, Inc. via fund raising.

B. Management of Company:

1. List all owners, officers, members, directors and partners (complete all columns for each person):

NAME (First, Middle, Last) HOME ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINESS
Mary Ann Allen- 89 Font Grove Road, Slingerlands, NY 12159	Chief Executive Officer	N/A
Nelson VanDenburgh Jr- 6 Swayze Drive, Latham NY 12110	Chief Financial Officer	N/A
Lou Deepe- 13 Columbus Street, Granville, NY 12832	Chief Operating Officer	N/A

2. Is the Company or management of the Company now a plaintiff or a defendant in any civil or criminal litigation? Yes \_\_\_; No X.

3. Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes \_\_\_; No X.

4. Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt? Yes \_\_\_; No X. (If yes to any of the foregoing, furnish details in a separate attachment).

5. If the answer to any of questions 2 through 4 is yes, please, furnish details in a separate attachment.

C. Principal Owners of Company:

1. Principal owners of Company: Is Company publicly held? Yes \_\_\_; No X. If yes, list exchanges where stock traded:

2. If no, list all stockholders having a 5% or more interest in the Company:

NAME	ADDRESS	PERCENTAGE OF HOLDING
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<p>Wildwood Programs is a 501c3 not-for-profit organization, NO shareholders</p>		
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D. Company's Principal Bank(s) of account:

Key Bank  
66 South Pearl Street, Albany NY 12207

II. DATA REGARDING PROPOSED PROJECT

A. Summary: (Please provide a brief narrative description of the Project.)

Refinancing of outstanding Albany County IDA Series 2006K-1 Special Needs Facilities Pooled Loan Civic Facility Revenue bonds to lower interest rate and financing of interior renovations underway at site.

B. Location of Proposed Project:

1. Street Address 1190 Troy Schenectady Rd., Latham
2. City of
3. Town of Colonie
4. Village of
5. County of Albany

C. Project Site:

1. Approximate size (in acres or square feet) of Project site: 11,000 Sq. Ft  
Is a map, survey or sketch of the project site attached? Yes X; No \_\_\_\_.
2. Are there existing buildings on project site? Yes x; No \_\_\_\_.  
a. If yes, indicate number and approximate size (in square feet) of each existing building: 32,670 Sq. Ft.

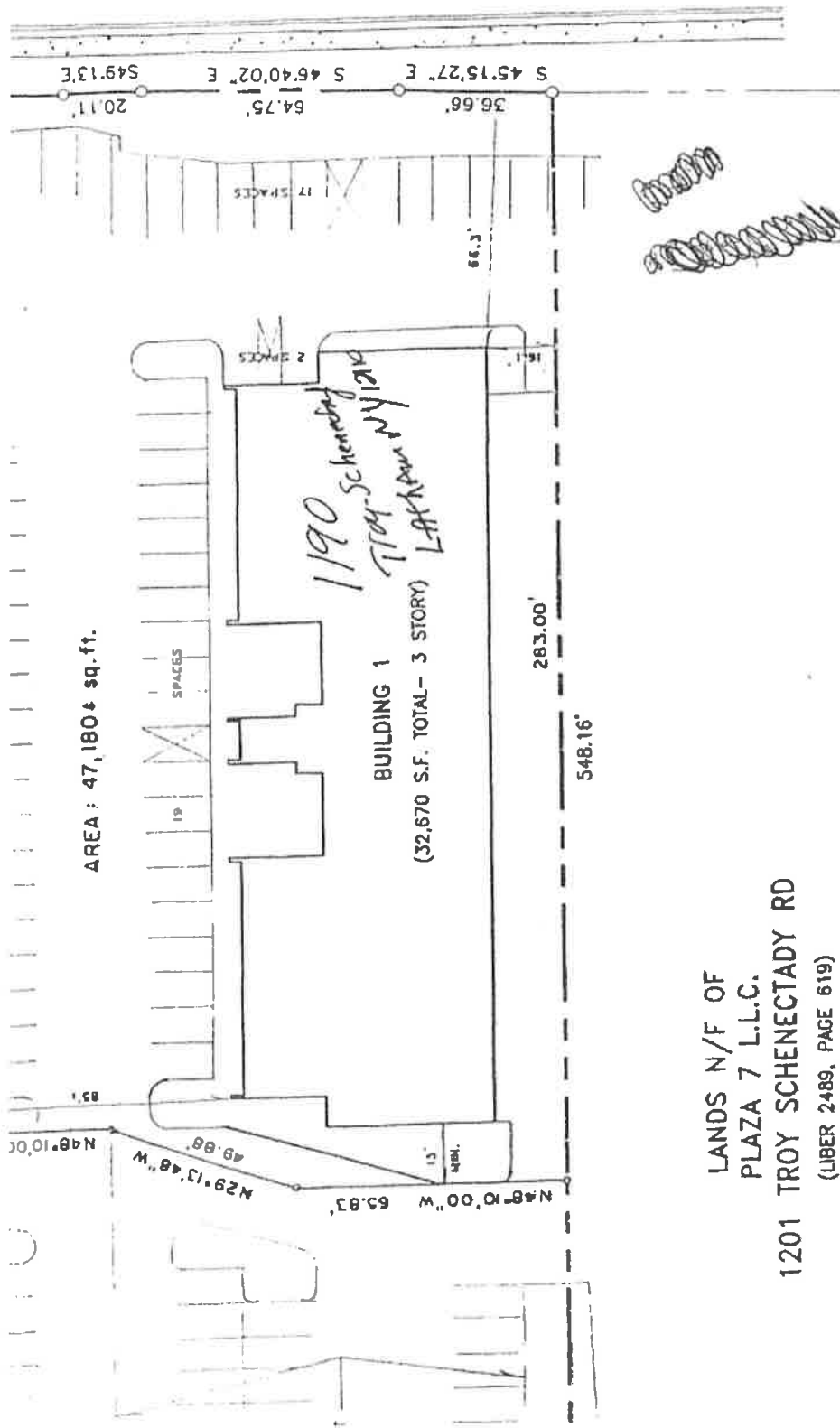
b. Are existing buildings in operation? Yes ; No \_\_\_\_.  
If yes, describe present use of present buildings: Administration offices and staff training space used by Wildwood Programs

c. Are existing buildings abandoned? Yes \_\_\_\_; No . About to be abandoned? Yes \_\_\_\_; No . If yes, describe:

d. Attach photograph of present buildings.

ATTACHED

LANDS N/F OF  
PLAZA 7 L.L.C.  
1201 TROY SCHENECTADY RD  
(LIBER 2489, PAGE 619)  
(VACANT)



AREA : 47,180 ± sq. ft.

NYS ROUTE 7 (TR)



3. Utilities serving project site:  
 Water-Municipal: Latham Water District  
       Other (describe)  
 Sewer-Municipal: Town of Colonie  
       Other (describe)  
 Electric-Utility: National Grid  
       Other (describe)  
 Heat-Utility: National Grid  
       Other (describe)
4. Present legal owner of project site: Wildwood Programs, Inc.
  - a. If the Company owns project site, indicate date of purchase: June 15th, 2006 ; Purchase price: \$\_2,950,000.
  - b. If Company does not own the Project site, does Company have option signed with owner to purchase the Project site? Yes \_\_\_; No \_\_\_\_. If yes, indicate date option signed with owner: \_\_\_\_\_, 20\_\_\_; and the date the option expires: \_\_\_\_\_, 20\_\_\_.
  - c. If the Company does not own the project site, is there a relationship legally or by common control between the Company and the present owners of the project site? Yes \_\_\_; No \_\_\_\_. If yes, describe:
  
5.
  - a. Zoning District in which the project site is located:  
       Town of Colonie COR
  - b. Are there any variances or special permits affecting the site? Yes \_\_\_; No \_\_X\_\_. If yes, list below and attach copies of all such variances or special permits:

D. Buildings:

1. Does part of the project consist of a new building or buildings? Yes \_\_\_; No X\_\_.  
 If yes, indicate number and size of new buildings:

2. Does part of the project consist of additions and/or renovations to the existing buildings? Yes \_X\_\_\_; No \_\_\_\_\_. If yes, indicate the buildings to be expanded or renovated, the size of any expansions and the nature of expansion and/or renovation:

The existing building will only be renovated, not expanded. Renovations consist of new lighting, accessible doors, paint, carpet, elevator, new ceilings, kitchen and bathroom updates and several new offices constructed.

3. Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed or expanded: Continued use as administration offices and staff training space.

E. Description of the Equipment:

1. Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")? Yes\_\_\_\_; No X\_\_\_\_. If yes, describe the Equipment:
  
2. With respect to the Equipment to be acquired, will any of the Equipment be Equipment which has previously been used? Yes\_\_\_\_; No\_\_\_\_. If yes, please provide detail:
  
3. Describe the principal uses to be made by the Company of the Equipment to be acquired or installed: N/A

F. Project Use:

1. What are the principal products to be produced at the Project? NONE
  
2. What are the principal activities to be conducted at the Project? Administration and employee training.
  
3. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes \_\_\_\_; No X\_\_\_\_. If yes, please provide detail:
  
4. If the answer to question 3 is yes, what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? \_\_N/A\_\_%
  
5. If the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, indicate whether any of the following apply to the Project: N/A
  - a. Will the Project be operated by a not-for-profit corporation? Yes\_\_\_\_; No\_\_\_\_. If yes, please explain: N/A



- b. Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? Yes \_\_\_; No \_\_\_. If yes, please explain: N/A
- c. Would the Project occupant, but for the contemplated financial assistance from the Corporation, locate the related jobs outside the State of New York? Yes \_\_\_; No \_\_\_. If yes, please explain: N/A
- d. Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services? Yes \_\_\_; No \_\_\_. If yes, please provide detail. N/A
- e. Will the Project be located in one of the following: (i) an area designed as an economic development zone pursuant to Article 18-B of the General Municipal Law; or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? Yes \_\_\_; No \_\_\_. If yes, please explain: \_\_\_ N/A \_\_\_

6. If the answers to any of subdivisions c. through e. of question 5 is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? Yes\_ N/A \_\_\_; No\_\_\_. If yes, please explain: Permanent jobs will be preserved with the renovation of the administration facility.

7. Will the completion of the Project result in the removal of a plant or facility of the Company or another proposed occupant of the Project (a "Project Occupant") from one area of the State of New York to another area of the State of New York? Yes \_\_\_; No\_ X\_\_\_. If yes, please explain:

8. Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York? Yes \_\_\_; No\_ X\_. If yes, please provide detail:

9. If the answer to either question 7 or question 8 is yes, indicate whether any of the following apply to the Project:

- a. Is the Project reasonably necessary to preserve the competitive position of the Company on such Project Occupant in its industry? Yes\_\_\_\_; No\_\_\_\_. If yes, please provide detail: N/A
  
- b. Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes\_\_\_\_; No\_\_\_\_. If yes, please provide detail: N/A

G. Other Involved Agencies:

1. Please indicate all other local agencies, boards, authorities, districts, commissions or governing bodies (including any city, county and other political subdivision of the State of New York and all state departments, agencies, boards, public benefit corporations, public authorities or commissions) involved in approving or funding or directly undertaking action with respect to the Project. For example, do you need a municipal building permit to undertake the Project? Do you need a zoning approval to undertake the Project? If so, you would list the appropriate municipal building department or planning or zoning commission which would give said approvals.

Project will be funded by OPWDD, DOH and SED monies in the normal course of business. No special approvals are needed.

2. Describe the nature of the involvement of the federal, state or local agencies described above:

Services provided to individuals with Intellectual and Developmental Disabilities (IDD) and their families are funded by OPWDD, DOH and SED.

H. Construction Status:

1. Has construction work on this project begun? Yes X-renovations\_\_\_\_; No \_\_\_\_\_. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.:

Renovations started and consist of new lighting, paint, carpet, new ceilings and several new offices constructed. The first phase of renovations are nearing completion. The building structure and foundation has not been altered.

2. Please indicate amount of funds expended on this project by the Company in the past three (3) years and the purposes of such expenditures:

\$400,000 (est) renovations to building interior

I. Method of Construction After Corporation Approval:

1. If the Corporation approves the project which is the subject of this application, there are two methods that may be used to construct the project. The applicant can construct the project privately and sell the project to the Corporation upon completion. Alternatively, the applicant can request to be appointed as "agent" of the Corporation, in which case certain laws applicable to public construction may apply to the project. Does the applicant wish to be designated as "agent" of the Corporation for purposes of constructing the project? Yes \_\_\_\_; No X\_\_.

2. If the answer to question 1 is yes, does the applicant desire such "agent" status prior to the closing date of the financing? Yes \_\_\_\_; No \_\_\_\_.

III. INFORMATION CONCERNING LEASES OR SUBLEASES OF THE PROJECT. (PLEASE COMPLETE THE FOLLOWING SECTION IF THE COMPANY INTENDS TO LEASE OR SUBLEASE ANY PORTION OF THE PROJECT).

A. Does the Company intend to lease or sublease more than 10% (by area or fair market value) of the Project? Yes \_\_\_\_; No X\_\_. If yes, please complete the following for each existing or proposed tenant or subtenant:

1. Sublessee name: N/A  
Present Address:  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Employer's ID No.: \_\_\_\_\_  
Sublessee is: \_\_\_\_ Corporation: \_\_\_\_ Partnership: \_\_\_\_ Sole Proprietorship  
Relationship to Company: \_\_\_\_\_  
Percentage of Project to be leased or subleased: \_\_\_\_\_  
Use of Project intended by Sublessee: \_\_\_\_\_  
Date of lease or sublease to Sublessee: \_\_\_\_\_  
Term of lease or sublease to Sublessee: \_\_\_\_\_  
Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? Yes \_\_\_\_; No \_\_\_\_\_. If yes, please provide on a separate attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.

2. Sublessee name: N/A  
Present Address:  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip:  
Employer's ID No.:  
Sublessee is:  
\_\_\_\_\_ Corporation: \_\_\_\_\_ Partnership: \_\_\_\_\_ Sole Proprietorship  
Relationship to Company:  
Percentage of Project to be leased or subleased:  
Use of Project intended by Sublessee:  
Date of lease or sublease to Sublessee:  
Term of lease or sublease to Sublessee: \_\_\_\_\_  
Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? Yes \_\_\_\_; No \_\_\_\_\_. If yes, please provide on a separate attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.

3. Sublessee name: N/A  
Present Address:  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip:  
Employer's ID No.:  
Sublessee is: \_\_\_\_\_ Corporation: \_\_\_\_\_ Partnership: \_\_\_\_\_ Sole Proprietorship  
Relationship to Company:  
Percentage of Project to be leased or subleased:  
Use of Project intended by Sublessee:  
Date of lease or sublease to Sublessee:  
Term of lease or sublease to Sublessee:  
Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? Yes \_\_\_\_; No \_\_\_\_\_. If yes, please provide on a separate attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.

B. What percentage of the space intended to be leased or subleased is now subject to a binding written lease or sublease? N/A

IV. Employment Impact

A. Indicate below the number of people presently employed at the project site and the number that will be employed at the project site at end of the first and second years after the project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the project site representing newly created positions as opposed to positions relocated from other project sites of the applicant. Such information regarding relocated positions should also indicate whether such positions are relocated from other project sites financed by obligations previously issued by the Corporation.

TYPE OF EMPLOYMENT					
	PROFESSIONAL MANAGERIAL	SKILLED	SEMI- SKILLED	UNSKILLED	TOTALS
Present Full Time	47	52	5	-	104
Present Part Time	4	86	-	-	90
Present Seasonal	-	-	-	-	-
First Year Full Time	75	52	7	-	134
First Year Part Time	4	86	-	-	90
First Year Seasonal	-	-	-	-	-
Second Year Full Time	75	52	7	-	134
Second Year Part Time	4	86	-	-	90
Second Year Seasonal	-	-	-	-	-

B. Please prepare a separate attachment describing in detail the types of employment at the project site. Such attachment should describe the activities or work performed for each type of employment.

Professional/Managerial -Program administration, clinical staff, business/HR professionals

Skilled-These are our direct support professionals that work directly with the people we support

Semi-Skilled- Maintenance support for our building

V. Project Cost

A. Anticipated Project Costs. State the costs reasonably necessary for the acquisition of the project site and the construction of the proposed project including the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

<u>Description of Cost</u>	<u>Amount</u>
Land	\$ _____
Buildings	\$ _____
Machinery and equipment costs	\$ _____
Utilities, roads and appurtenant costs	\$ _____

Architects and engineering fees	\$ _____
Costs of Bond issue or Grant (legal, financial and printing)	\$ 226,400 _____
Construction loan fees and interest (if applicable)	\$ _____
Other (specify)	\$ _____
Albany IDA Series 2006K-1 bond net estimated payoff	\$ 1,418,000 _____
Renovations (new money) _____	\$ 900,000 _____
Debt Service Reserve Fund _____	\$ 283,000 _____
Rounding	2,600
<b>TOTAL PROJECT COST</b>	<b>\$ 2,830,000 _____</b>

B. Have any of the above expenditures already been made by applicant?

Yes X; No \_\_\_\_\_. (If yes, indicate particular.)

Approximately \$400,000 has been spent on renovations; \$500,000 in remaining renovations will be funded with bond proceeds. Albany County IDA 2006K-1 bonds were used to finance the purchase of the building in 2006. The 2006K-1 bonds will be refunded (paid off) in order to realize interest cost savings.

## VI. BENEFITS EXPECTED FROM THE CORPORATION

### A. Financing

1. Is the applicant requesting that the Corporation issue bonds to assist in financing the project? Yes X; No \_\_\_\_\_. If yes, indicate:
  - a. Amount of loan requested: \$2,830,000 (est) \_\_\_\_\_ Dollars;
  - b. Maturity requested: 10.5 Years.
  
2. Is the interest on such bonds intended to be exempt from federal income taxation? Yes X; No X. (bulk financed by tax-exempt bonds, COI in excess of 2% paid via taxable tail issuance)
  
3. If the answer to question 2 is yes, will any portion of the Project be used for any of the following purposes:
  - a. retail food and beverage services: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - b. automobile sales or service: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - c. recreation or entertainment: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - d. golf course: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - e. country club: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - f. massage parlor: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - g. tennis club: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - h. skating facility (including roller
  - i. skating, skateboard and ice skating): Yes \_\_\_\_\_; No X \_\_\_\_\_
  - j. racquet sports facility (including handball and racquetball court): Yes \_\_\_\_\_; No X \_\_\_\_\_
  - k. hot tub facility: Yes \_\_\_\_\_; No X \_\_\_\_\_
  - l. suntan facility: Yes \_\_\_\_\_; No X \_\_\_\_\_

m. racetrack: Yes \_\_\_; No X

4. If the answer to any of the above questions contained in question 3 is yes, please furnish details on a separate attachment. N/A

5. Is the applicant requesting that the Corporation make a Grant to assist in financing the project? Yes \_\_\_; No X. If yes, indicate:

a. Amount of loan requested: N/A Dollars;

**B. Tax Benefits**

1. Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? Yes X; No \_\_\_\_. If yes, what is the approximate amount of financing to be secured by mortgages? \$ 2,830,000.

2. Is the applicant expecting to be appointed agent of the Corporation for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes \_\_\_; No X. If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$ \_\_\_\_\_.

3. What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of the exemption.

a.	N.Y.S. Sales and Compensating Use Taxes:	\$ <u>N/A</u>
b.	Mortgage Recording Taxes:	\$ <u>35,375</u>
c.	Other (please specify):	
	_____	\$ _____
	_____	\$ _____

4. Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Corporation's tax-exemption policy contained in its Rules and Regulations? Yes \_\_\_; No X. If yes, please explain.

C. Project Cost/Benefit Information. Complete the attached Cost/Benefit Analysis so that the Corporation can perform a cost/benefit analysis of undertaking the Project. Such information should consist of a list and detailed description of the benefits of the Corporation undertaking the Project (e.g., number of jobs created, types of jobs created, economic development in the area, etc.). Such information should also consist of a list and detailed description of the costs of the Corporation undertaking the Project (e.g., tax revenues lost, buildings abandoned, etc.).

VII. REPRESENTATIONS BY THE APPLICANT. The applicant understands and agrees with the Corporation as follows:

A. Job Listings. Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the “DOC”) and with the administrative entity (collectively with the DOC, the “JTPA Entities”) of the service delivery area created by the federal job training partnership act (Public Law 97-300) (“JTPA”), as replaced by the Workforce Investment Act of 1998 (Public Law 105-220), in which the Project is located.

B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.

C. Annual Sales Tax Filings. In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Corporation, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.

D. Annual Employment Reports: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, the applicant agrees to file, or cause to be filed, with the Corporation, on an annual basis, reports regarding the number of people employed at the Project site, including (1) the NYS-45 – Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return – for the quarter ending December 31 (the “NYS-45”), and (2) the US Dept. of Labor BLS 3020 Multiple Worksite report if applicable. The applicant also agrees, whenever requested by the Corporation, to provide and certify or cause to be provided and certified such information concerning the participation of individuals from minority groups as employees or applicants for employment with regard to the project.

E. Absence of Conflicts of Interest: The applicant has received from the Corporation a list of the members, officers and employees of the Corporation. No member, officer or employee of the Corporation has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: \_\_\_\_\_.

F. Representation of Financial Information. Neither this Application nor any other agreement, document, certificate, project financials, or written statement furnished to the Corporation or by or on behalf of the applicant in connection with the project contemplated by this Application contains any untrue statement of a material fact or omits to state a material fact necessary in order to make the statements contained herein or therein not misleading. There is no fact within the special knowledge of any of the officers of the applicant which has not been disclosed herein or in writing by them to the Corporation and which materially adversely affects or in the future in their opinion may, insofar as they can now reasonably foresee, materially adversely affect the business, properties, assets or condition, financial or otherwise, of the applicant.

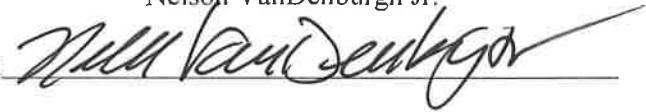


G. Additional Information. Additional information regarding the requirements noted in this Application and other requirements of the Corporation is included the Corporation's Policy Manual which can be accessed at the following:

<http://www.albanycounty.com/Businesses/ACIDA/ACIDA-Documents.aspx> .

(Applicant) Wildwood Programs  
Nelson VanDenburgh Jr.

BY:



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NOTE: APPLICANT MUST ALSO COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 18 THROUGH 21 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 22

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VERIFICATION

(If Applicant is a Corporation)

STATE OF New York )  
 ) SS.:  
COUNTY OF Albany )

Mary Ann D. Allen deposes and says that he is the  
(Name of chief executive of applicant)  
Executive Director / CEO of Widowhood Programs, Inc.  
(Title) (Company Name)

the corporation named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not by said company is because the said company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said corporation.

Mary Ann D. Allen  
(officer of applicant)

Sworn to before me this  
27<sup>th</sup> day of September, 2019

Linda Hobbs  
(Notary Public)

LINDA HOBBS  
Notary Public, State of New York  
No. 01HO5010036  
Qualified in Albany County  
Commission Expires March 22 2023

VERIFICATION

(If applicant is sole proprietor)

STATE OF \_\_\_\_\_ )  
  ) SS.:  
COUNTY OF \_\_\_\_\_ )

\_\_\_\_\_, deposes and says  
(Name of Individual)

that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application.

\_\_\_\_\_

Sworn to before me this  
\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

\_\_\_\_\_  
(Notary Public)

VERIFICATION

(If applicant is partnership)

STATE OF \_\_\_\_\_ )  
 ) SS.:  
COUNTY OF \_\_\_\_\_ )

\_\_\_\_\_, deposes and says  
(Name of Individual)  
that he is one of the members of the firm of \_\_\_\_\_,  
(Limited Liability Company)

the limited liability company named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said limited liability company.

\_\_\_\_\_

Sworn to before me this  
\_\_ day of \_\_\_\_, 20\_\_.

\_\_\_\_\_  
(Notary Public)



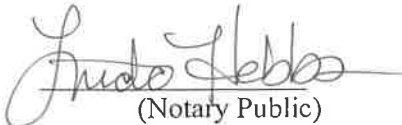
HOLD HARMLESS AGREEMENT

Applicant hereby releases Albany County Capital Resource Corporation and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Corporation") from, agrees that the Corporation shall not be liable for and agrees to indemnify, defend and hold the Corporation harmless from and against any and all liability arising from or expense incurred by (i) the Corporation's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the project described therein or the issue of bonds or grants requested therein are favorably acted upon by the Corporation, and (ii) the Corporation's financing of the Project described therein; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Corporation or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Corporation, its agents or assigns, all actual costs incurred by the Corporation in the processing of the Application, including attorneys' fees, if any.

(Applicant)

BY: 

Sworn to before me this  
30 day of September 2019

  
(Notary Public)

LINDA HOBBS  
Notary Public, State of New York  
No. 01HO5010036  
Qualified in Albany County  
Commission Expires March 22, 2023

TO: Project Applicants  
 FROM: Albany County Capital Resource Corporation  
 RE: Cost/Benefit Analysis

In order for the Albany County Capital Resource Corporation (the "Corporation") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

**PROJECT QUESTIONNAIRE**

1. Name of Project Beneficiary ("Company"):	Wildwood Programs, Inc.
2. Brief Identification of the Project:	1202 Troy Schenectady Rd, Latham
3. Estimated Amount of Project Benefits Sought:	
A. Amount of Bonds Sought:	\$ 2,830,000
B. Amount of Grants Sought:	\$
C. Value of Sales Tax Exemption Sought	\$
D. Value of Real Property Tax Exemption Sought	\$
E. Value of Mortgage Recording Tax Exemption Sought	\$ 35,375

**PROJECTED PROJECT INVESTMENT**

A. Land-Related Costs	
1. Land acquisition	\$
2. Site preparation	\$
3. Landscaping	\$
4. Utilities and infrastructure development	\$
5. Access roads and parking development	\$
6. Other land-related costs (describe)	\$
B. Building-Related Costs	
1. Acquisition of existing structures	\$ 1,418,000
2. Renovation of existing structures	\$ 900,000
3. New construction costs	\$
4. Electrical systems	\$
5. Heating, ventilation and air conditioning	\$
6. Plumbing	\$
7. Other building-related costs (describe)	\$



C.	Machinery and Equipment Costs		
1.	Production and process equipment	\$	
2.	Packaging equipment	\$	
3.	Warehousing equipment	\$	
4.	Installation costs for various equipment	\$	
5.	Other equipment-related costs (describe)	\$	
D.	Furniture and Fixture Costs		
1.	Office furniture	\$	
2.	Office equipment	\$	
3.	Computers	\$	
4.	Other furniture-related costs (describe)	\$	
E.	Working Capital Costs		
1.	Operation costs	\$	
2.	Production costs	\$	
3.	Raw materials	\$	
4.	Debt service	\$	
5.	Relocation costs	\$	
6.	Skills training	\$	
7.	Other working capital-related costs (describe)	\$	
F.	Professional Service Costs		
1.	Architecture and engineering	\$	
2.	Accounting/legal	\$	
3.	Other service-related costs (describe)	\$	
G.	Other Costs		
1.	Bond Costs of Issuance	\$	226,400
2.	Debt Service Reserve Fund	\$	283,000
H.	Summary of Expenditures		
1.	Total Land-Related Costs	\$	
2.	Total Building-Related Costs	\$	
3.	Total Machinery and Equipment Costs	\$	
4.	Total Furniture and Fixture Costs	\$	
5.	Total Working Capital Costs	\$	
6.	Total Professional Service Costs	\$	
7.	Total Other Costs	\$	

**PROJECTED PROFIT**

I. Please provide projected profit as defined by earnings after income tax but before depreciation and amortization: Saving from interest and distributing costs of building space to other areas of the business. Streamlining and efficiencies created by this project

YEAR	Without IDA benefits	With IDA benefits
1	\$ 0	\$ 40,000 est
2	\$ 0	\$80,000 est
3	\$ 0	\$80,000 est
4	\$ 0	\$ 80,000 est
5	\$ 0	\$ 80,000 est

**PROJECTED CONSTRUCTION EMPLOYMENT IMPACT**

I. Please provide estimates of total construction jobs and the total annual wages and benefits of construction jobs at the Project:

Year	Number of Construction Jobs	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax
Current Year	28 est	\$ 325,000 est	\$ 20,000 est
Year 1		\$	\$
Year 2		\$	\$
Year 3		\$	\$
Year 4		\$	\$
Year 5		\$	\$

**PROJECTED PERMANENT EMPLOYMENT IMPACT**

I. Please provide estimates of total number of existing permanent jobs to be preserved or retained as a result of the Project:

Year	Professional	Skilled	Semi-Skilled	Unskilled
Current Year	51	138	5	
Year 1	79	138	7	
Year 2	79	138	7	
Year 3	79	138	7	
Year 4	79	138	7	
Year 5	79	138	7	

II. Please provide estimates of total new permanent jobs to be created at the Project:

Year	Professional	Skilled	Semi-Skilled	Unskilled
Current Year	28		2	
Year 1				
Year 2				
Year 3				
Year 4				
Year 5				

III. Please provide estimates for the following:

A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.

IV. Provide the projected percentage of employment that would be filled by Albany County residents:  
50%

A. Provide a brief description of how the project expects to meet this percentage:

50 % of the employees that are moving from another one of our sites to this new project site currently live in Albany county.

**PROJECTED OPERATING IMPACT**

I. Please provide estimates for the impact of Project operating purchases and sales:

Additional Purchases (1 <sup>st</sup> year following project completion)	\$ <u>N/A</u>
Additional Sales Tax Paid on Additional Purchases	\$ <u>N/A</u>
Estimated Additional Sales (1 <sup>st</sup> full year following project completion)	\$ <u>N/A</u>
Estimated Additional Sales Tax to be collected on additional sales (1 <sup>st</sup> full year following project completion)	\$ <u>N/A</u>

II. Please provide a brief description for the impact of other economic benefits expected to be produced as a result of the Project:

Wildwood Programs, Inc. provides essential services to individuals with IDD and their families which are funded by the State of New York and Federal Government via Medicaid. Wildwood provides supports and services to people of all ages with conditions described as developmental disabilities, complex learning disabilities and autism spectrum disorders. At Wildwood we value understanding each individual as a whole and unique person. Our organization was created in 1967 when a group of parents found that their children did not fit neatly into existing programs. What began as a program for


a handful of pre-schoolers has grown into an organization that provides comprehensive supports and services to over 1000 people and families every year. Children as young as three and adults enjoying their senior years receive supports and services in every life area in an environment where they are accepted, respected and valued. Wildwood Programs was founded by families who created innovative supports and creative services as needs were identified. That same creativity and ingenuity continues today as Wildwood staff continually works with the people receiving services and their families to meet individualized needs. Everyday challenges are seen as the catalyst for growth, learning and the adaptation to the environment that surrounds all of us. The goal for everyone at Wildwood is to live a life that maximizes independence, fulfillment and productivity.

By receiving the Agency's conduit issuance of tax-exempt bonds for refinancing outstanding Series 2006K-1 bonds and renovations, Wildwood Programs will save approximately \$215,000 interest expense over the remaining amortization of the 2006 building purchase plus approximately \$300,000 in interest costs for the 10 year renovation loan versus a taxable bank loan, thus saving the State of New York approximately \$515,000 in interest expense and/or freeing up \$515,000 in funds that may be used for services to vulnerable individuals served by Wildwood Programs.

## CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Corporation in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Corporation of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

<b>Date Signed: September 30, 2019.</b>	<b>Name of Person Completing Project Questionnaire on behalf of the Company.</b>  Name: Nelson VanDenburgh Jr. Title: Chief Financial Officer Phone Number: 518-836-2330 Address: 1190 Troy Schenectady Road Latham, NY 12110  Signature: 
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SCHEDULE A

CREATION OF NEW JOB SKILLS

Please list the projected new job skills for the new permanent jobs to be created at the Project as a result of the undertaking of the Project by the Company.

New Job Skills	Number of Positions Created	Wage Rate
Admin assistants	3	49,000-53,000
Business Office /Human Resource professionals	22	35,000-70,000
Executive staff	3	100,000-160,000
Maintenance staff	2	32,000-40,000

Should you need additional space, please attach a separate sheet.